



# Case Study Vishay

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**SPOT started as a simple tracking tool is now a sophisticated supply chain management platform with an impressive functional range. SPOT is vital for our supply chain management and monitoring.**

[Karl Haussteiner, VP Logistics Worldwide, Vishay Intertechnology, Inc.]

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## Tailor-Made Supply Chain Management

**Company: Vishay Intertechnology, Inc.**  
**Industry: High Tech & Electronics**

**Services provided by cargo-partner:**  
**Air, Sea, Road, Contract Logistics,**  
**Supply Chain Management**

## Company profile

Vishay Intertechnology, Inc. is an American manufacturer of discrete semiconductors and passive electronic components with manufacturing plants in Israel, Asia, Europe, and the Americas, where it produces rectifiers, diodes, MOSFETs, optoelectronics, selected integrated circuits, and other electronic components.

## Initial Situation

The cooperation between Vishay and cargo-partner began in 2000. Vishay required a logistics partner who could provide a high degree of reliability in standard processes as well as quick reaction times and flexibility in case of unexpected events. As the two companies grew and evolved together, Vishay came to rely on cargo-partner for the management of their entire supply chain.

## Solutions

cargo-partner provides a comprehensive solution for Vishay's air transports from China and Europe to the USA, including centralized import customs clearance and timely distribution. Since then, cargo-partner has been continuously developing SPOT in close coordination with Vishay's high demands in regard to supply chain management and targeted reporting. In addition, cargo-partner supports Vishay with express trucking within Europe as well as warehousing services in Hungary and China. In fall 2016, cargo-partner opened a 3,700 square meter bonded customs warehouse in Shanghai exclusively for Vishay, providing the optimal conditions for the storage of electronic components.