

PRESS RELEASE No. 06/2020

cargo-partner Launches Pharmaceuticals & Healthcare Competence Center in Mumbai

As of April 30, 2020, the international transport and info-logistics provider has opened its GDP-compliant Competence Center for Pharmaceuticals & Healthcare in India. This is the company's third competence center for pharmaceuticals and healthcare products, following Vienna and Hamburg. A 24/7 service desk ensures fast responses for all pharma-related shipments to and from India.

With the opening of the new Pharmaceuticals & Healthcare Competence Center in Mumbai, cargo-partner has established a new hub to provide its customers with GDP-compliant services in warehousing, national and regional trucking as well as international air and seafreight. To ensure fast and reliable service for urgent pharmaceutical and healthcare transports, cargo-partner in India recently introduced a 24/7 service desk which promises a response within 29 minutes as well as a full quotation within two hours.

cargo-partner has been represented in India since 2007 and currently has 11 offices with 135 employees across the country. Earlier this year, cargo-partner was awarded as "Leading Freight Forwarding Company – Pharma" at the India Cargo Awards, confirming the logistics provider's expertise in this sector. As of 2020, cargo-partner in India is led by a new Managing Director, Mr. Rajiv Singh. After returning from a 15-year overseas assignment, Mr. Singh has joined the cargo-partner team in Delhi and is poised to support the ongoing growth of the company with over 23 years of logistics experience.

Rajiv Singh, Managing Director of cargo-partner in India, explains the strategic setup of the new competence center: "With our new Pharmaceuticals & Healthcare Competence Center in Mumbai, we can ensure full GDP compliance, end-to-end product integrity and professional handling at every step. We have put together a dedicated team of well-trained staff from our air, sea, road transport and quality management departments who can support our customers with in-depth industry expertise. Our processes are based on many years of experience, making use of detailed risk and deviation management procedures to achieve maximum security and efficiency."

One of cargo-partner's first customers at the new competence center is Glenmark Pharmaceuticals, a leading pharmaceutical supplier founded in 1977 and headquartered in Mumbai. Mr. Rajasekhara Reddy, Vice President Global Demand Planning and Logistic Head of Glenmark, on the motivations behind the collaboration: "We chose to work with cargo-partner as they represent professionalism, not only in India, but also in our destination countries, and we have grown to trust them as a highly reliable service partner who always keep their commitments. The launch of the cargo-partner Competence Center in Mumbai will strengthen our relationship on a broader scale and serve to further secure our supply chain and product integrity."

Beside the new competence center in Mumbai, cargo-partner also operates Pharmaceuticals & Healthcare Competence Centers in Vienna, focused on airfreight, as well as Hamburg, specializing in

seafreight. At Vienna Airport, cargo-partner runs a Pharma Center providing a 200 m² handling area for reloading, cross-docking as well as ULD buildup and breakdown at a constant temperature of +2 to +8 °C. An own screening machine ensures the fast processing of time-sensitive shipments. cargo-partner in Austria is ISO 9001:2015 Pharma certified, accredited as a Qualified Envirotainer Provider (QEP) and operates in accordance with GDP standards for pharmaceuticals logistics. In Hamburg, cargo-partner is certified for GDP compliance and has recently obtained the IFS certification for foodstuffs logistics for its 4,900 m² warehouse located 20 km south of Hamburg.

Over the past decade, India has become one of the world's dominant players in the pharmaceuticals and healthcare sector. According to the Indian Brand Equity Foundation, India supplies over 50 percent of global demand for various vaccines, 40 percent of generics demand in the US and 25 percent of all medicine in the UK. Indian drugs are exported to more than 200 countries in the world, with the US as the key market. For cargo-partner, this means that India is a key strategic point in the company's global Pharmaceuticals & Healthcare network.

Vienna, May 4, 2020

About cargo-partner

cargo-partner is a privately owned full-range info-logistics provider offering a comprehensive portfolio of air, sea, land transport and warehousing solutions. With over a third of a century's expertise in information technology and supply chain optimization, the company designs tailor-made services for a wide range of industries to create competitive benefits for its customers all around the world. Founded in 1983, cargo-partner generated a turnover of 825 million euro (estimated) in 2019 and currently employs 3,150 people worldwide.

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